



RÉMY COINTREAU

Rémy Cointreau Analysts' Consensus Collection for Q2 and H1 Sales 26/27

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In € million except if stated otherwise

Consensus is based on inputs received from 17 analysts having answered the consensus request

Publication of the consensus does not imply that Rémy Cointreau endorses the estimates

Number
of analysts
(Q2 26/27E)

Number
of analysts
(H1 26/27E)

Sales (€m)	Q2 25/26	Q2 26/27E				H1 25/26	H1 26/27E					
	Published	Average	Median	Min	Max	Published	Average	Median	Min	Max		
Cognac	168.9	186.4	185.1	178.5	201.5	300.2	328.3	327.0	320.4	343.4	17	17
% Reported growth	-18.0%	10.3%	9.6%	5.7%	19.3%	-12.1%	9.3%	8.9%	6.7%	14.4%	17	17
% Organic growth*	-13.5%	8.9%	8.6%	6.0%	14.4%	-7.6%	8.4%	8.2%	6.7%	11.5%	17	17
Liqueurs & Spirits	96.6	92.1	92.2	87.2	97.8	182.7	171.7	171.8	166.8	177.2	17	17
% Reported growth	-8.8%	-4.7%	-4.5%	-9.7%	1.2%	0.5%	-6.0%	-6.0%	-8.7%	-3.0%	17	17
% Organic growth*	-5.3%	-4.7%	-5.3%	-7.7%	2.2%	4.1%	-5.6%	-5.9%	-7.2%	-1.9%	17	17
Sub-total - Group Brands	265.4	278.4	279.3	265.8	294.4	482.9	499.9	500.8	487.3	515.9	17	17
% Reported growth	-14.9%	4.9%	5.2%	0.2%	10.9%	-7.7%	3.5%	3.7%	0.9%	6.8%	17	17
% Organic growth*	-10.7%	4.0%	3.7%	2.2%	7.3%	-3.6%	3.1%	2.9%	2.1%	4.9%	17	17
Partner Brands	3.4	2.3	2.3	1.6	5.6	6.7	4.0	4.0	3.3	7.3	17	17
% Reported growth	-29.2%	-30.9%	-33.7%	-53.4%	65.2%	-35.9%	-39.6%	-41.0%	-51.0%	9.2%	17	17
% Organic growth*	-28.7%	-30.7%	-34.3%	-52.0%	64.6%	-35.7%	-39.2%	-41.0%	-50.0%	9.2%	17	17
GROUP	268.8	280.8	281.5	267.5	296.1	489.6	504.0	504.7	490.7	519.3	17	17
% Reported growth	-15.1%	4.5%	4.7%	-0.5%	10.2%	-8.3%	2.9%	3.1%	0.2%	6.1%	17	17
% Organic growth*	-11.0%	3.6%	3.3%	1.6%	6.5%	-4.2%	2.5%	2.4%	1.4%	4.2%	17	17

(*) at constant scope and currency