



RÉMY COINTREAU

Rémy Cointreau Analysts' Consensus Collection for Q4 and FY Sales 25/26

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In € million except if stated otherwise

Consensus is based on inputs received from 16 analysts having answered the consensus request

Publication of the consensus does not imply that Rémy Cointreau endorses the estimates

Sales (€m)	Q4 24/25	Q4 25/26E				FY 24/25	FY 25/26E				Number of analysts (Q4 25/26E)	Number of analysts (FY 25/26E)
	Published	Average	Median	Min	Max	Published	Average	Median	Min	Max		
Cognac	114.6	124.5	125.6	110.9	135.8	611.8	574.9	576.0	561.4	586.2	16	16
% Reported growth	-30.8%	8.6%	9.6%	-3.2%	18.5%	-21.4%	-6.0%	-5.9%	-8.2%	-4.2%	16	16
% Organic growth*	-32.8%	17.4%	17.5%	7.5%	25.6%	-21.9%	-0.2%	-0.2%	-2.1%	1.4%	16	16
Liqueurs & Spirits	78.3	74.1	73.6	68.2	82.4	352.6	347.2	346.7	341.3	355.5	16	16
% Reported growth	17.7%	-5.3%	-5.9%	-12.9%	5.3%	-9.1%	-1.5%	-1.7%	-3.2%	0.8%	16	16
% Organic growth*	16.1%	0.4%	0.3%	-7.8%	10.3%	-9.6%	2.9%	2.9%	1.1%	5.1%	16	16
Sub-total - Group Brands	192.9	198.7	199.5	180.3	213.4	964.3	922.1	922.9	903.9	936.9	16	16
% Reported growth	-16.8%	3.0%	3.4%	-6.5%	10.6%	-17.3%	-4.4%	-4.3%	-6.3%	-2.8%	16	16
% Organic growth*	-18.8%	10.5%	10.3%	6.0%	16.9%	-17.8%	0.9%	0.9%	0.0%	2.2%	16	16
Partner Brands	3.9	3.7	3.5	2.8	7.7	20.3	15.9	15.4	14.7	19.7	16	16
% Reported growth	-29.3%	-6.3%	-10.5%	-28.9%	96.8%	-26.7%	-21.9%	-24.0%	-27.7%	-3.1%	16	16
% Organic growth*	-29.7%	-6.0%	-10.0%	-30.0%	90.5%	-27.2%	-22.4%	-23.1%	-27.0%	-3.0%	16	16
GROUP	196.8	202.3	202.6	183.0	216.9	984.6	938.0	938.2	918.5	952.3	16	16
% Reported growth	-17.1%	2.8%	2.9%	-7.0%	10.2%	-17.5%	-4.7%	-4.7%	-6.7%	-3.3%	16	16
% Organic growth*	-19.0%	10.1%	10.1%	5.7%	16.3%	-18.0%	0.5%	0.5%	-0.4%	1.7%	16	16

(*) at constant scope and currency