



RÉMY COINTREAU

Rémy Cointreau Analysts' Consensus Collection for Q3 and 9M Sales 25/26

Published on January 15, 2026

In € million except if stated otherwise

Consensus is based on inputs received from 18 analysts having answered the consensus request

Publication of the consensus does not imply that Rémy Cointreau endorses the estimates

Sales (€m)	Q3 24/25	Q3 25/26E				9M 24/25	9M 25/26E				Number of analysts (Q3 25/26E)	Number of analysts (9M 25/26E)
	Published	Average	Median	Min	Max	Published	Average	Median	Min	Max		
Cognac	155.7	148.1	146.8	137.2	169.7	497.2	448.3	447.0	437.4	470.1	18	18
% Reported growth	-21.0%	-4.9%	-5.7%	-11.9%	9.0%	-18.9%	-9.8%	-10.1%	-12.0%	-5.5%	18	18
% Organic growth*	-22.0%	1.4%	1.3%	-0.3%	5.0%	-19.0%	-4.8%	-4.9%	-5.3%	-3.7%	18	18
Liqueurs & Spirits	92.5	90.6	90.5	87.2	94.4	274.2	273.6	273.3	269.9	277.1	18	18
% Reported growth	-19.3%	-2.0%	-2.2%	-5.7%	2.1%	-14.7%	-0.2%	-0.3%	-1.6%	1.1%	18	18
% Organic growth*	-20.1%	3.0%	3.0%	-2.0%	6.4%	-14.9%	3.7%	3.7%	2.1%	4.9%	18	18
Sub-total - Group Brands	248.2	238.7	237.1	229.8	257.9	771.4	721.9	720.0	712.6	744.7	18	18
% Reported growth	-20.4%	-3.8%	-4.5%	-7.4%	3.9%	-17.5%	-6.4%	-6.7%	-7.6%	-3.5%	18	18
% Organic growth*	-21.3%	2.0%	2.0%	1.0%	3.7%	-17.6%	-1.8%	-1.8%	-2.1%	-1.2%	18	18
Partner Brands	5.8	5.1	4.9	3.1	9.0	16.3	11.8	11.6	9.8	15.7	18	18
% Reported growth	-28.4%	-12.0%	-14.7%	-45.9%	55.8%	-26.1%	-27.5%	-29.0%	-39.6%	-3.5%	18	18
% Organic growth*	-29.2%	-9.4%	-10.0%	-40.0%	56.2%	-26.5%	-25.1%	-26.6%	-37.3%	0.0%	18	18
GROUP	254.1	243.8	242.7	235.6	263.5	787.8	733.7	732.4	725.1	757.1	18	18
% Reported growth	-20.6%	-4.0%	-4.5%	-7.3%	3.7%	-17.7%	-6.9%	-7.0%	-8.0%	-3.9%	18	18
% Organic growth*	-21.5%	1.7%	1.6%	0.1%	3.8%	-17.8%	-2.2%	-2.3%	-2.8%	-1.6%	18	18

(*) at constant scope and currency