



Rémy Cointreau Analysts' Consensus Collection for Q3 and FY 25/26

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In € million except if stated otherwise

Consensus is based on inputs received from 18 analysts having answered the consensus request

Publication of the consensus does not imply that Rémy Cointreau endorses the estimates

P&L (€m)	FY 24/25 Published	FY 25/26E				Number of analysts (FY 25/26E)
		Average	Median	Min	Max	
EUR/USD FY avge hedged rate	1.09	1.12	1.12	1.12	1.12	18
Sales	984.6	937.2	937.8	910.6	954.8	18
Reported growth (%)	-17.5%	-4.8%	-4.8%	-7.5%	-3.0%	18
Organic Growth (%)	-18.0%	0.3%	0.4%	-2.4%	2.0%	18
Current operating profit	217.0	162.1	161.3	156.8	173.0	18
Reported growth (%)	-28.7%	-25.3%	-25.7%	-27.7%	-20.3%	18
Organic Growth (%)	-30.5%	-12.8%	-12.8%	-14.4%	-11.1%	18
o/w FX impact on EBIT (in €m)	5.6	-27.0	-27.4	-30.3	-16.1	18
o/w scope impact on EBIT (in €m)	0.0	-0.1	0.0	-0.9	0.0	18
Recurring COP Margin (% of sales)	22.0%	17.3%	17.2%	16.8%	18.4%	18
Other non-recurring expenses	-6.0	-0.6	0.0	-5.2	0.7	18
Financial Result	-42.6	-45.9	-46.5	-56.6	-37.5	18
Profit before tax	168.4	115.7	114.5	101.9	135.5	18
Income tax	-48.2	-33.9	-33.2	-40.6	-30.5	18
Income tax rate	-28.6%	-29.3%	-29.0%	-33.9%	-26.9%	18
Associates/Minorities	1.0	0.6	0.6	0.0	1.0	18
Reported Group Net Profit	121.2	82.4	82.2	70.8	95.4	18
Adjusted Group Net Profit	128.0	84.9	84.4	70.7	98.1	18
Balance sheet (€m)	As of Mar.25 Published	As of Mar. 26E				
		Average	Median	Min	Max	
Net debt	675.4	693.5	680.5	604.0	780.0	18
Net debt/EBITDA ratio	2.40	3.26	3.27	2.75	3.70	18