



RÉMY COINTREAU

Rémy Cointreau Analysts' Consensus Collection for Q2 and H1 Sales 25/26

Published on Oct 15, 2025

In € million except if stated otherwise

Consensus is based on inputs received from 15 analysts having answered the consensus request

Publication of the consensus does not imply that Rémy Cointreau endorses the estimates

Number
of analysts
(Q2 25/26E)

Number
of analysts
(H1 25/26E)

Sales (€m)	Q2 24/25	Q2 25/26E				H1 24/25	H1 25/26E					
	Published	Average	Median	Min	Max	Published	Average	Median	Min	Max		
Cognac	206.0	168.7	169.8	145.6	181.0	341.5	300.0	301.1	276.9	312.3	15	15
% Reported growth	-21.1%	-18.1%	-17.6%	-29.3%	-12.1%	-17.9%	-12.2%	-11.8%	-18.9%	-8.5%	15	15
% Organic growth*	-20.7%	-13.0%	-13.0%	-22.5%	-6.3%	-17.5%	-7.4%	-7.8%	-13.0%	-3.3%	15	15
Liqueurs & Spirits	105.9	100.5	100.1	91.8	108.5	181.7	186.7	186.8	178.0	194.7	15	15
% Reported growth	-5.2%	-5.1%	-5.4%	-13.3%	2.5%	-12.1%	2.8%	2.8%	-2.0%	7.2%	15	15
% Organic growth*	-4.9%	-1.2%	-1.9%	-7.0%	7.3%	-12.0%	7.0%	6.8%	4.0%	11.5%	15	15
Sub-total - Group Brands	311.9	269.2	267.2	254.1	279.4	523.2	486.7	484.7	471.6	496.9	15	15
% Reported growth	-16.3%	-13.7%	-14.3%	-18.5%	-10.4%	-16.0%	-7.0%	-7.4%	-9.9%	-5.0%	15	15
% Organic growth*	-16.0%	-9.0%	-10.1%	-12.4%	-5.9%	-15.7%	-2.4%	-2.3%	-4.5%	-0.7%	15	15
Partner Brands	4.8	4.1	4.3	2.6	8.1	10.5	7.5	7.6	5.9	11.4	15	15
% Reported growth	-25.2%	-13.6%	-11.4%	-46.1%	69.7%	-24.7%	-29.0%	-28.1%	-43.9%	9.0%	15	15
% Organic growth*	-25.4%	-11.1%	-10.0%	-40.0%	70.6%	-25.0%	-27.1%	-27.2%	-45.1%	9.2%	15	15
GROUP	316.7	273.3	271.2	258.5	283.6	533.7	494.2	492.0	479.3	504.4	15	15
% Reported growth	-16.5%	-13.7%	-14.4%	-18.4%	-10.4%	-16.2%	-7.4%	-7.8%	-10.2%	-5.5%	15	15
% Organic growth*	-16.1%	-9.0%	-9.5%	-12.3%	-5.8%	-15.9%	-2.9%	-3.1%	-5.0%	-1.1%	15	15

(*) at constant scope and currency