



RÉMY COINTREAU

Rémy Cointreau Analysts' Consensus Collection for FY 24/25

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In € million except if stated otherwise

Consensus is based on inputs received from the 15 analysts having answered the consensus request

Publication of the consensus does not imply that Rémy Cointreau endorses the estimates

Number
of analysts
(FY 24/25E)

COP by division - €m	FY 23/24	FY 24/25E				
		Median	Average	Min	Max	
Cognac	265.7	185.4	188.1	179.8	221.1	14
% Reported growth	-34.4%	-30.2%	-29.2%	-32.3%	-16.8%	14
% Organic growth*	-33.0%	-32.4%	-31.8%	-34.1%	-28.3%	13
Liqueurs & Spirits	56.7	47.4	47.0	37.1	56.2	14
% Reported growth	18.0%	-16.4%	-17.0%	-34.6%	-0.8%	14
% Organic growth*	18.0%	-15.8%	-15.8%	-25.8%	-1.8%	13
Sub-total - Group Brands	322.4	233.4	235.1	227.3	258.2	14
% Reported growth	-28.9%	-27.6%	-27.1%	-29.5%	-19.9%	14
% Organic growth*	-27.6%	-29.2%	-29.0%	-31.1%	-25.5%	13
Partner Brands	-0.3	-1.0	-0.8	-1.3	0.0	14
% Reported growth	-	-	-	-	-	14
% Organic growth*	-	-	-	-	-	7
Holding Costs	-17.7	-18.2	-20.2	-40.7	-15.4	14
% Reported growth	-25.5%	2.5%	14.3%	-13.2%	129.9%	14
% Organic growth*	-25.3%	0.0%	2.7%	-13.4%	19.8%	11
Group	304.4	214.1	213.9	206.9	217.8	15
% Reported growth	-29.1%	-29.7%	-29.7%	-32.0%	-28.5%	15
% Organic growth*	-27.8%	-31.7%	-31.7%	-34.3%	-30.0%	15

(*) at constant scope and currency