



# Rémy Cointreau Analysts' Consensus Collection for Q1 and FY Sales 25/26

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In € million except if stated otherwise

Consensus is based on inputs received from the 16/19 analysts having answered the consensus request

Publication of the consensus does not imply that Rémy Cointreau endorses the estimates

Number  
of analysts  
(Q1 25/26E)

Sales (€m)	Q1 24/25	Q1 25/26E				
	Published	Average	Median	Min	Max	
<b>Cognac</b>	<b>135.5</b>	<b>130.7</b>	<b>131.1</b>	<b>121.0</b>	<b>134.9</b>	16
% Reported growth	-12.6%	-3.6%	-3.2%	-10.7%	-0.5%	16
% Organic growth*	-12.2%	0.5%	0.9%	-6.7%	4.0%	16
<b>Liqueurs &amp; Spirits</b>	<b>75.8</b>	<b>77.8</b>	<b>78.0</b>	<b>73.1</b>	<b>81.3</b>	16
% Reported growth	-20.1%	2.6%	2.8%	-3.6%	7.3%	16
% Organic growth*	-20.4%	5.8%	6.0%	1.0%	12.0%	16
<b>Sub-total - Group Brands</b>	<b>211.3</b>	<b>208.4</b>	<b>208.2</b>	<b>197.9</b>	<b>216.2</b>	16
% Reported growth	-15.5%	-1.4%	-1.4%	-6.3%	2.3%	16
% Organic growth*	-15.3%	2.4%	2.5%	-2.3%	6.2%	16
<b>Partner Brands</b>	<b>5.7</b>	<b>5.5</b>	<b>5.4</b>	<b>5.0</b>	<b>6.2</b>	16
% Reported growth	-24.3%	-4.4%	-5.0%	-12.3%	8.5%	16
% Organic growth*	-24.6%	-2.4%	-0.5%	-10.0%	9.2%	16
<b>GROUP</b>	<b>217.0</b>	<b>213.9</b>	<b>214.0</b>	<b>203.6</b>	<b>221.3</b>	16
% Reported growth	-15.7%	-1.4%	-1.4%	-6.2%	2.0%	16
% Organic growth*	-15.6%	2.3%	2.4%	-2.3%	5.7%	16

(\*) at constant scope and currency