



RÉMY COINTREAU

Rémy Cointreau Analysts' Consensus Collection for Q4 and FY 24/25

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In € million except if stated otherwise

Consensus is based on inputs received from the 17/21 analysts having answered the consensus request

Publication of the consensus does not imply that Rémy Cointreau endorses the estimates

Number
of analysts
(FY 24/25E)

P&L (€m)	FY 23/24	FY 24/25E				
	Published	Average	Median	Min	Max	
EUR/USD FY avge hedged rate	1.10	1.08	1.08	1.08	1.08	17
Sales	1194.1	984.6	984.0	975.6	993.7	17
Reported growth (%)	-22.9%	-17.5%	-17.6%	-18.3%	-16.8%	17
Organic Growth (%)	-19.2%	-17.9%	-17.8%	-18.5%	-17.3%	17
Current operating profit	304.4	216.4	217.0	207.7	224.7	17
Reported growth (%)	-29.1%	-28.9%	-28.7%	-31.8%	-26.2%	17
Organic Growth (%)	-27.8%	-31.6%	-31.3%	-34.3%	-29.4%	17
o/w FX impact on EBIT (in €m)	-5.7	8.1	8.7	3.8	10.1	17
o/w scope impact on EBIT (in €m)	0.0	0.0	0.0	0.0	0.1	17
Recurring COP Margin (% of sales)	25.5%	22.0%	22.1%	21.3%	22.7%	17
Other non-recurring expenses	-12.8	-2.2	0.0	-15.0	0.4	17
Financial Result	-38.5	-45.7	-46.7	-50.0	-35.4	17
Profit before tax	253.2	168.5	170.8	154.0	180.7	17
Income tax	-69.4	-46.3	-46.2	-54.2	-41.2	17
Income tax rate	-27.4%	-27.5%	-27.4%	-30.7%	-25.3%	17
Associates/Minorities	1.1	0.7	0.7	0.0	1.5	17
Reported Group Net Profit	184.8	123.0	123.8	106.8	131.9	17
Adjusted Group Net Profit	194.8	124.1	124.3	116.5	132.4	17
Balance sheet (€m)	As of March 2024	As of March 2025E				
	Published	Average	Median	Min	Max	
Net debt	649.7	654.8	662.5	497.0	795.9	17
Net debt/EBITDA ratio	1.68	2.51	2.50	1.93	3.06	17