## HERITAGE BOOK

### METAXA:

### A JOURNEY OF 130 YEARS

THE ORIGINAL GREEK SPIRIT

CREATED IN 1888

## HEBITAGE BOOK

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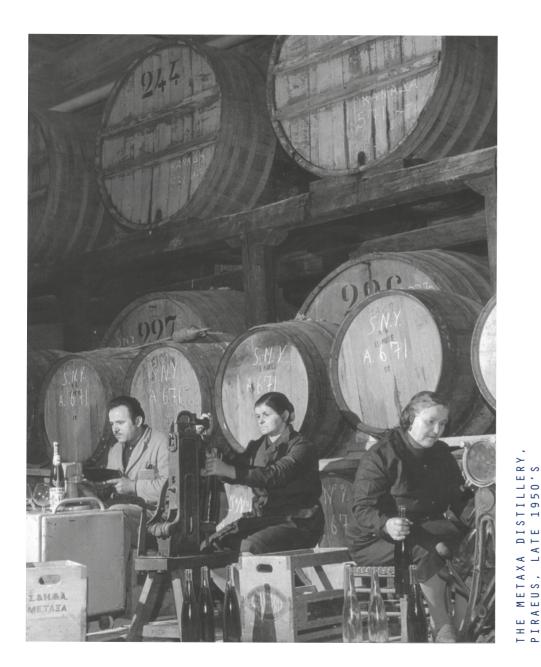
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### 1888 PIRAEUS

## METAXA THE ORIGINAL GREEK SPIRIT



The story of METAXA begins in 1848 when Spyros Metaxa is born in a family of silk merchants. An adventurer and man of taste, Spyros establishes his own business in fine goods. In his travels Spyros discovers different spirits and wines from all around the world. Spirits at the time tended to be harsh on the palate, without much aroma or character. Spyros dreamed about crafting a unique spirit that would be smooth yet intense, a real journey through the senses. That's how in 1888, a 130 years ago, he created METAXA, the Original Greek Spirit.

Spyros builds his first distillery in Piraeus, the port of Athens. During the construction he finds an ancient medallion depicting the "Salamina Warrior". The Battle of Salamina took place in 480 BC in the waters near Piraeus. The Greek navy was well outnumbered by the invading Persian forces, but fought them off heroically. The Salamina Warrior became a symbol for risktaking and courage - the perfect emblem for Spyros Metaxa's new venture.

Spyros' unique, one-of-a kind amber spirit was soon being exported around the Mediterranean. The journey of METAXA had only just began.

Today the House of Metaxa is in the north of Athens. It is here, in the dark of the cellars, that the legacy of Spyros Metaxa continues.

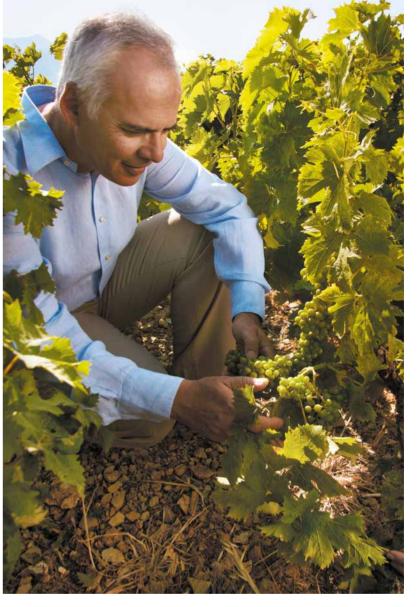
## TERROIR

The island of Samos is situated in the warmth of the Eastern Mediterranean, surrounded by a deep-blue sea. It is an island of lush vegetation and vineyards that have been world famous since the times of the Ancient Greek traders.

The highest mountain on Samos is Mount Ambelos (1.160m). Here the slopes of the mountain are covered in vineyards, mainly of the Muscat grape. Grapes are cultivated in terraces and still hand-picked. Muscat grapes grow well in very few places around the world; this is why Samos wine is much prized. Warm sun, a tough mineral soil and rainfall at the right times of year are all part of the island's terroir.

Samos produces some of the most aromatic wines in the world, and only the very best of these wines are selected by METAXA.





"We have a strong attachment to our Greek roots and soul. Our vision is to reveal the Original Greek Spirit to the world by bringing alive our passion for unique drinking experiences."

Stéphanie Ancel, Managing Director, the House of Metaxa.

## PEOPLE



#### THE ART OF MAKING

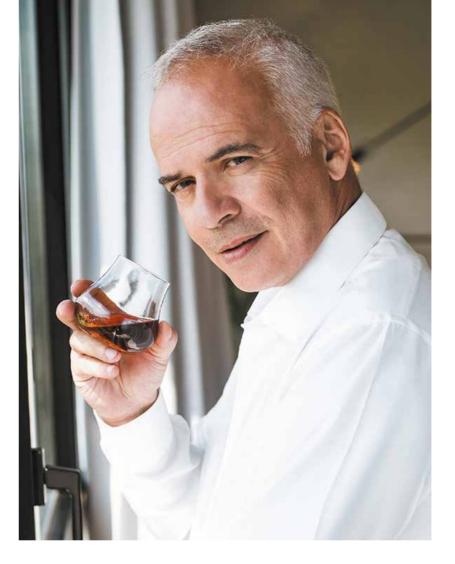
The House of Metaxa does not have a Master Distiller, nor a Master Blender. It has a Metaxa Master, who embodies the unique savoir-faire of the House.

The Metaxa Master first makes his selection of the Muscat wines from Samos, chosen for their aromatic concentration and intensity. He then chooses his fine wine distillates for their character and elegance.

The wine distillates and Muscat wines are aged separately, until the Metaxa Master decides they are ready to be married in Limousin oak casks. A bouquet of Mediterranean botanicals brings the final touch.

The Metaxa Master needs both inspiration and passion. He must safekeep the tradition and the style of the House (METAXA 5 Stars and METAXA 7 Stars) while being inspired to create new expressions, like METAXA 12 Stars, METAXA Private Reserve and METAXA Angels' Treasure.

Initially compared to cognac, then to a brandy, METAXA is simply impossible to classify. It is the Original Greek Spirit: A ONE-OF-A-KIND AMBER SPIRIT.



#### THE METAXA MASTER

Since 1992 Constantinos Raptis has been the Metaxa Master. He is only the fifth since 1888. Constantinos is a quiet yet passionate man. His passions range from rock music to reading, and has a special passion for fishing in the Greek islands. It is here, surrounded by peace and nature, that Constantinos Raptis finds time to think and be inspired.

"Those who would like to discover METAXA, have to think of making a unique, unexpected discovery. They embark on a journey of pleasure through all their senses"

Constantinos Raptis.



## METAXA 12 Stars

A creation of Constantinos Raptis. An exploration through a unique taste with a mature and distinctive character.

METAXA 12 Stars is best explored neat or on a single rock, garnished with a fresh orange zest.

## ТІМЕ

### KEY DATES



## 10 million

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More than 10 million bottles sold every year

## 60 countries

Exports to more than 60 countries

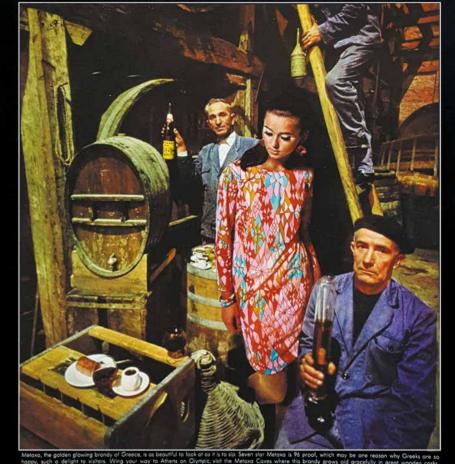
# Top 3

Ranking within Top 3 imported amber spirits in value in Austria, Czech Republic, Slovakia & Greece (Home & Duty Free) IWSR 2017

ΕΤΩΣ ΙΑΡΥΣΕΩΣ 18 ETQN PION ΣΚ HXA N AAAA τὴν μεγάλην ολιτείαν τὴν Ι μεγάλη. Καὶ σ ς, ὁ ἄνθρωπος αζί μὲ τὸ ἔργα ίσι τῆς ἐξοομ αλύτερο σύμμ αγά, δημιουο éga àyogà yià rì H. xal A ο ποτών άπλο όσ 'Αμεφικές. αι ό,τι χανεί δέν είχε χατορ δηλαδή στὸ έξ οούντα, πού άλλα πολύ ση πυρίως τὰ γο ποσότητες ποί construct, ut συναλλάγματο ν μεγάλην αὐ μπορίου, ποὺ έκπληκτικήν ολήν, ήκολούθ όλην, ηκολουση νία της όδοῦ Ιειραιῶς. Καὶ Ι ἐξωτερική ἀ ῦσε, ἀλλὰ καὶ άχη χαταχτήσε κτοπίσεως ξένο γαλλικῶν, ἐδώ μχό, με λαμπι al énefereiver ατευθύνσεις, reviay. Ι ΠΡΩΤΗ Ι BIOMHX. Α. Μεταξά σταματήση ο ύ, δ Ένας μ ν άπὸ τὴ ζο ddelgoi. διομηχανία δη εχτεταμένο χαί χυρίως έξωτες δέν έμεινε άχυ ιν οί χληφονόμ ης, τά τέχνα sā xal μία δ σύζυγός του Μεταξά, πού έ

ΤΟ ΓΝΗΣΙΟΝ ΜΕΤΑ

## THE GREEK FASHION ODYSSEY



## **VOGUE USA** April 1966

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ADI KAI TIMHTIKAI AIAKPIZEIZ portarile Renda vile sciplar X. ani R. ani A. METARA. "Η ρηφιότης τοῦ Κονιάκ τοῦ ἐν Πειρεικ" Έργοστασίου τών x x Σ sal Η sal Α. ΜΕΤΑΞΑ πιστοποικίται Titres offic: et Distinct benerifiques dés. & MML S. & E. & A. METAXA, La pureté du Copnac de la Fabrique de MML S. & E.